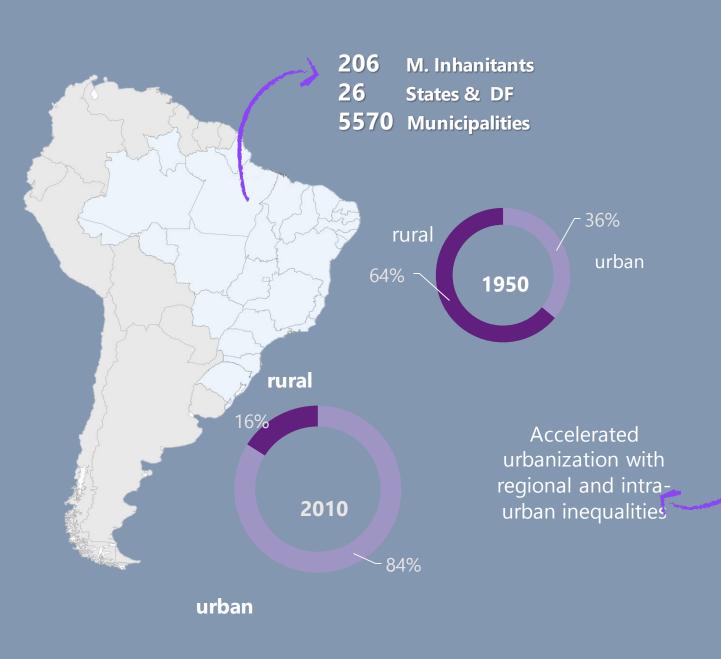
- URBAN DIALOGUE SERIES
- Delivering on the Affordable Housing Agenda
 - October 15-16
 - 2018
 - Radisson Blu, Upper hill

- Lessons learnt in developing and implementing a National Housing Program:
 - The case of Brazil
 - Ines Magalhaes.

- **✓ CONTEXT**
- ✓ NATIONAL PROGRAMS OVERVIEW
 - MINHA CASA MINHA VIDA (MY HOUSE MY LIFE)
- ✓ OUTCOMES, LESSONS AND RECOMMENDATIONS







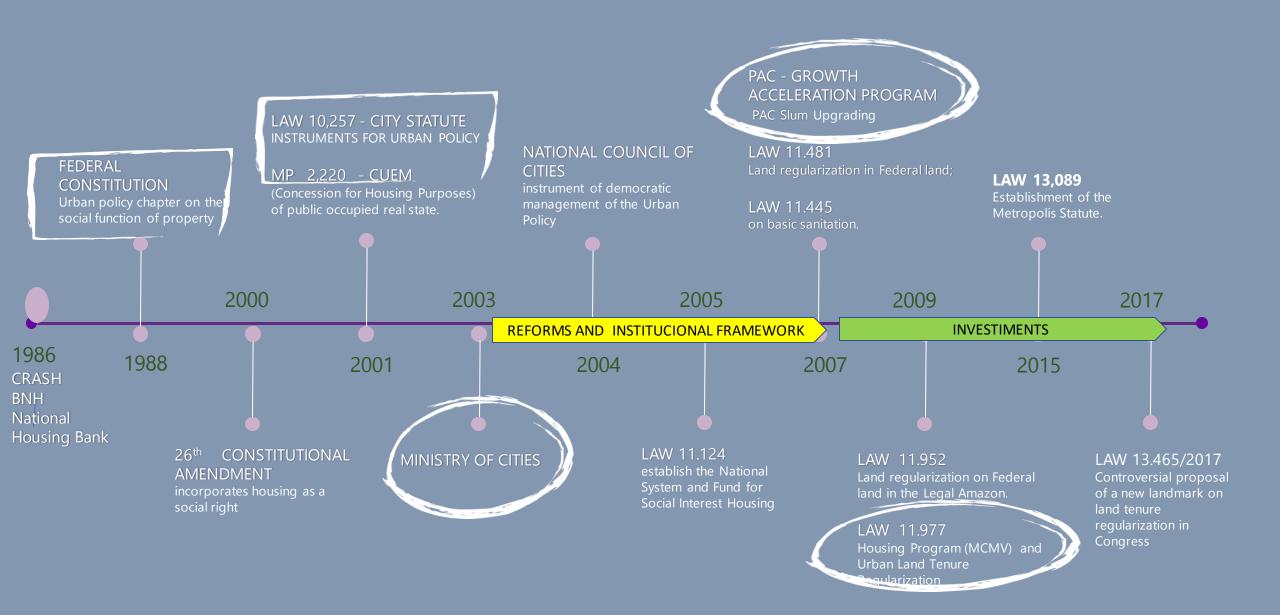


OVERVIEW

- ✓ 6. 3 million housing deficit 9% stock
- ✓ Over 3 million households in slums*: 85% in metro areas;
- ✓ Around 9.6 million inadequate housing :
 Lacks infrastructure access
- ✓ Estimated annual growth of 1.2 million new houses;

SOCIAL HOUSING IN BRAZIL

LEGAL AND INSTITUTIONAL MILESTONES



NEW INSTITUTIONAL FRAMEWORK

INITIAL CHALLENGES FOR THE NATIONAL SECRETARIAT

NATIONAL SOCIAL HOUSING SYSTEM

Regulated by the National Housing Plan and establishes the National Housing Fund

PRIVATE SECTOR

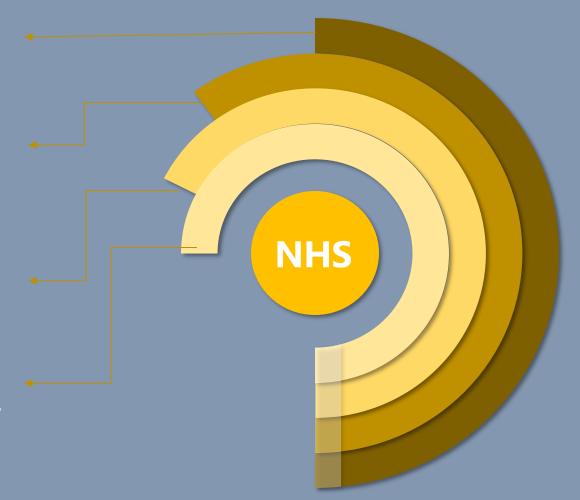
Improve the regulatory framework of the Real Estate Financial System to support a safe environment for investments and to stimulate private investments on social housing.

PARTICIPATORY AND SOCIALY CONTROLED PROCCESS

Cities Council and Cities Conferences (Local, State and Federal level)

CAPACITY BUILDING

Support state and local government to develop/implement instruments for housing policy



Responsibilities OF THE FEDERAL LEVELS POST 88's CONSTITUTION

<u>Housing is a common responsibility</u> in the Brazilian Constitution for all Federal levels. National, states and local governments can implement housing programs. On the other hand, regarding the urban policy, each of them has its own competencies:

LOCAL GOVERNMENT

Promote adequate land-use planning, through planning and *control of the use, parceling and occupation of urban land.*Property tax

All housing projects from National Government must obey local legislation and must be previously approved by Local Government

STATES

Establish metropolitan regions and urban agglomerations Environmental Licenses

NATIONAL

Establish guidelines for urban development policies, including housing, sanitation and mobility policies.

Legislation on expropriation and public records.

HOUSING PROGRAMS

Large Scale Housing Production

1



PAC – Slum Upgrading

2



Risks

3



Land Regularization

4





REQUIREMENTS AND INITIAL CHALLENGES

Increase access to home ownership for low and middle-low income families

NEW NICHE: Mobilize the players and structure a low-income housing sector to offer housing in the whole country.

Create an institutional arrangement and financing scheme for families that can not access the mortgage market.

Create a new modus operandi to give the Federal level more control over results, constructive standards and delivery times.

Respect the local level responsibilities over urban planning regulation on choices regarding development's location;

Supply Side

Special Tax Regime - reducing federal tax rates for companies in low-income developments

Tax reduction for materials

Registration Notaries Costs: costs and delays reductions

Simplified analysis of small developments

Fast track for licenses

INSTRUMENTS AND BENEFITS

Demand Side

Subsidy: varies according to family income, program modality and region or size of the city;

UP front + Balance Allowance: pays the costs of administering the loan and reduces the interest rate paid by the family - BRACKET 2

No mortgage scheme for Bracket 1 - very low income families. Pay 10-15 % their income for 10 years

Balance Allowance: pays the costs of administering the loan and reduces the interest rate paid by the family

Guarantee Fund: refinancing of monthly installments - cases of unemployment or loss of income; (Only first

INSTRUMENTS

The federal government puts funds into a Fund (FAR) that buys the housing developments from the developers and the families pay the houses to the fund.

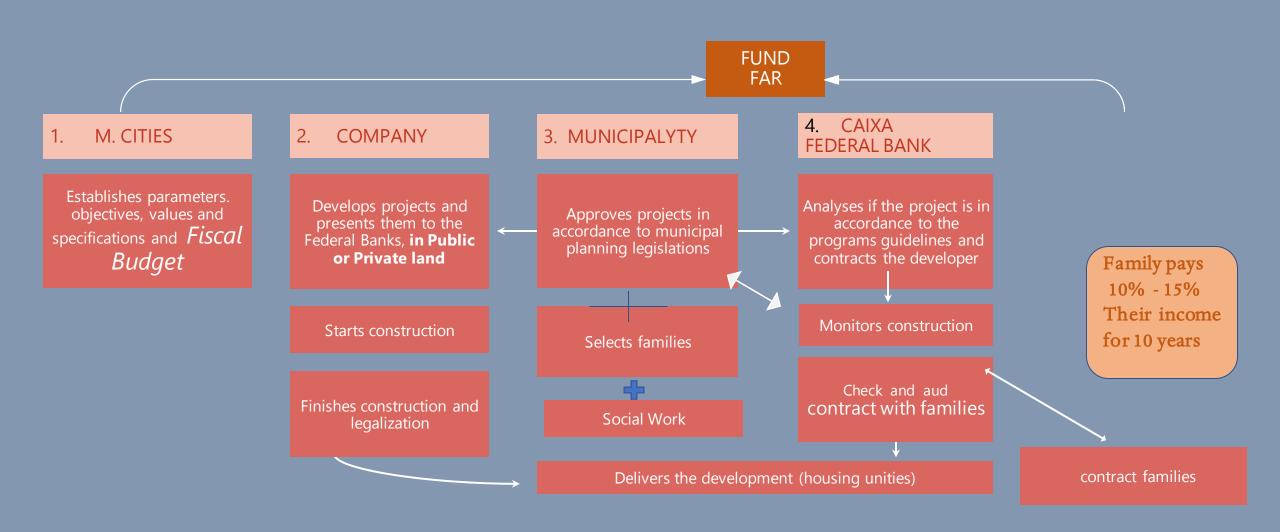
The Fund - FGTS * finances the builders as well as the families.

The families finance a mortgage with upfront subsidy, depending on their income...

The federal government financed the social production of housing for cooperatives and urban and rural social movements that carry out housing production in the process of self-management.

^{*} FGTS is formed by the mandatory contribution of 8% of employers with the dual purpose of providing a source of financing for housing and infrastructure and providing security to workers in the event of unemployment..

OPERATIONALIZATION AND KEY PLAYERS BRACKET 1



FINANCING MORTGAGE FGTS BRACKET 2

Developers

Construction company Proposes the housing development

FGTS*

Fund of compulsory contribution from the employer

CAIXA - PUBLIC BANK

finances the Families and the Developers

Families

Choose the housing unit according to their options/capacity



Up front subsidy

MINHA CASA MINHA VIDA RESULTS



CONTRACTED UNITS 5.3 million

income	units	2017/2018
Bracket 1: up to US\$ 695,00	1.6 million	60 thousand
Bracket 2: up to US\$ 1,423.00	2 million	644 thousand
Bracket 3: up to US\$ 2,500.00	518 thousand	75 thousand

Housing Delivered: 4.1 million

Source: IBGE; Database Financial Institutions/Agents Reference: Agosto 2018

OUTCOMES AND CHALLENGES

- ✓ Territorial coverage of the program and
- ✓ Coverage low income profile families
- ✓ Attracting private developers to the social housing market
- ✓ Very positive impact in terms of employment
- ✓ Increase innovation in the construction sector
- ✓ Positive experiences of social participation, generation of work and income.
- ✓ Cooperatives and social movements as players in national politics
- ✓ Gender Women are 85% of contract holders in the income bracket 1.

- ✓ Improving approach Failures that we try to fix .
- ✓ Limited Attention (regulation)of location of housing developments for the poorest bracket (improved)
- ✓ Delay in providing education and health facilities. (fixed late)
- ✓ Lack of land development control tools to avoid undeveloped land and leap frog development
- ✓ Special instruments for collective property ownership & management low income (peden

In my experience ...

- ✓It is important to have a range of programs (slum up grading, new housing, risk strategy, improve housing program) compatible with different housing needs.
- ✓ Regulates the program in layers and not in a single legal instrument. When you need to make changes and <u>you will have to do it</u> will be easier.
- ✓ Create instruments to formalize the partnership with the municipalities and other actors, (developers) even if their responsibility is legally established.
- ✓ The roles of each actor must be clear and widely publicized.
- ✓ Create empowered governance and monitoring instances

✓ Bulk commissioning and purchase to reduce the risk of developers is a good strategy but requires attention to ensure the constructive quality and location of housing.

 Create mechanisms to incorporate companies of different sizes

 Infill housing has more advantages than megadevelopments

- ✓ Master cities planes are important but sometimes its not sufficient to address issues such as location and connectivity with the city .
 - ✓ All technical requirements, urban planning and social services must have clear parameters.
- ✓ The spatial distribution of the units to be contract must accompany the needs & housing déficit of each region / cities

✓ Avoid large housing developments

✓ And have infrastruture & service delivery requirements according to size of developments and at different scales

✓ Important contract housing construction and municipal delivery of infraestruture & facilities at the same time.

Condominial/ fractional propriety ownership needs policy & legal instruments.

Encourage self-management mechanisms

 Social work is critical to go beyond bricks & mortar to integrate for the sustainability and social cohesion in the new developments

 Avoid mass production of prototype units - adapt to regional climati needs The creation of standard projects can be a problem for countries that have very different climatic zones

RESULTS 2007-2016





Slum Upgrading

2 million beneficiary families by 2016

6 MILLION beneficiaries by 2016

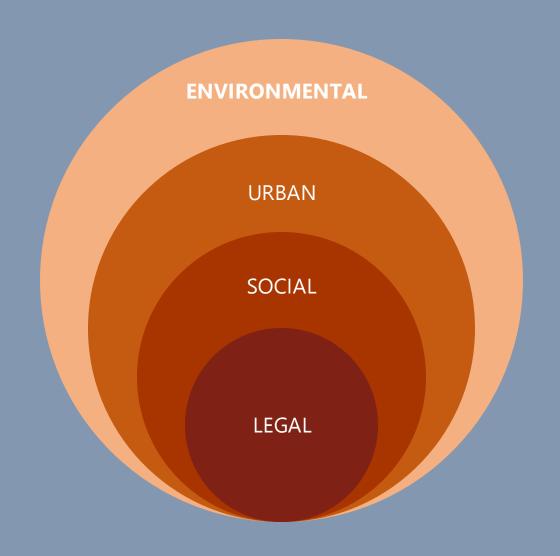
Total investment: **US\$ 12 billion** by 2016

Source: National Housing Secretariat (SNH) – Ministry of Cities Reference: May of 2016

CONCEPT OF INTERVENTION

Complete: Configuring a polygon where all works and necessary services will run for the improvement of the urban and housing conditions of the settlement

Integrated: Incorporation of settlements into the formal city, approaching urban, housing, land, social and environmental issues

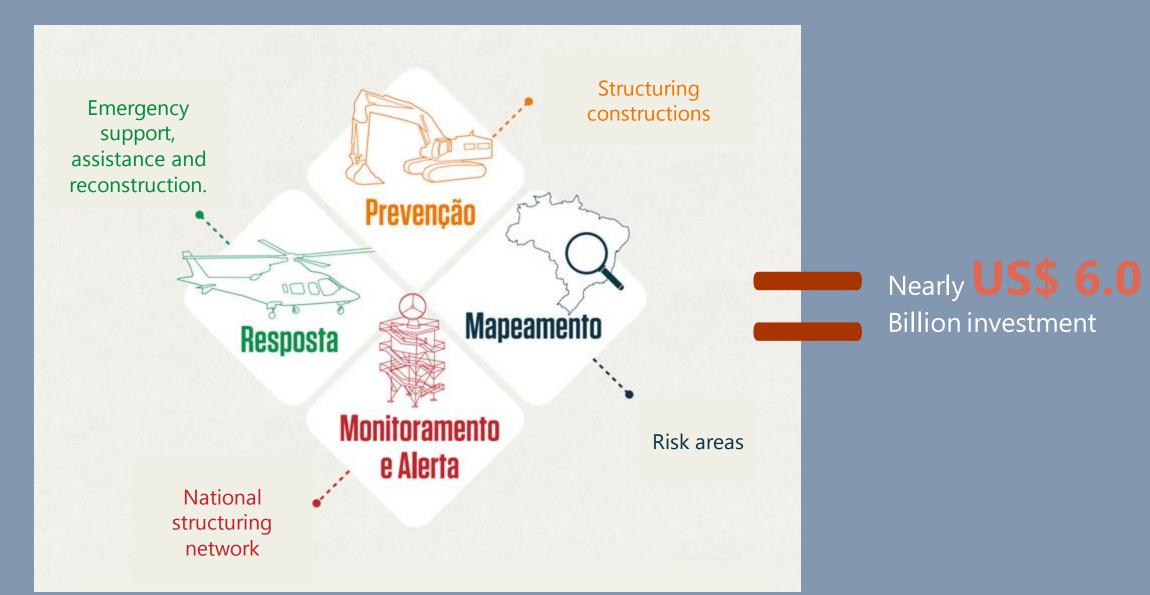


RISKS REDUCTION

3



RISKS REDUCTION



LAND-OWNERSHIP REGULARIZATION

PAPEL PASSADO PROGRAM



DEVELOPMENTS

CARIOCA NEIBORHOOD
Rio de Janeiro - RJ
2,240 housing units





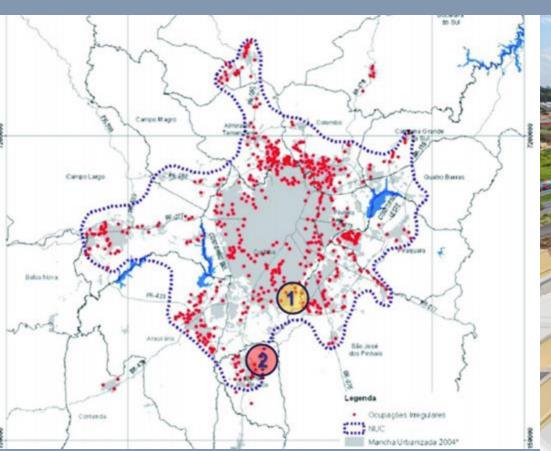
Figura 60 - Localização do Bairro Carioca. Fonte: Google



DEVELOPMENTS

RESIDENTIAL PARQUE IGUAÇU

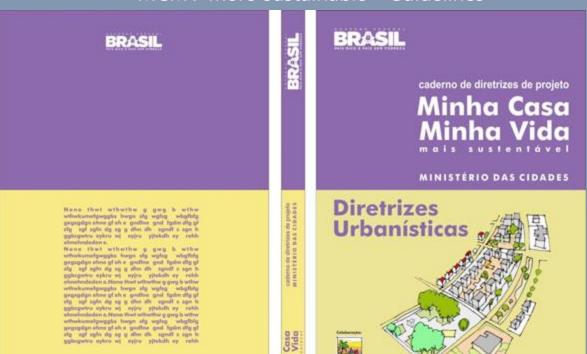
Curitiba – PR 1,411 Housing Units





TOOLS TO IMPROVE PROJECT AND URBAN DESIGN QUALITY

MCMV more sustainable - Guidelines



- 1. Urban landscape
- 2. Connectivity
- 3. Public facilities and services
- 4. Morphological and functional diversity
- 5. Mobility and accessibility
- 6. Landscaping
- 7. Constraints and context of the area
- 8. Infrastructure and sustainability

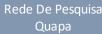
Coordinator:

Dra. Vera Regina Tangari

Consultants:

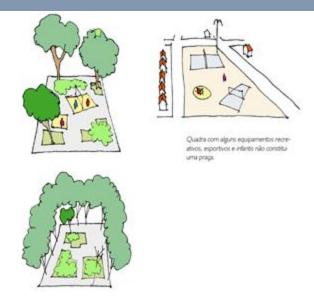
Dr. Jonathas M.P. SILVA (Puc-campinas)
Dr. SILVIO SOARES Macedo (USP)

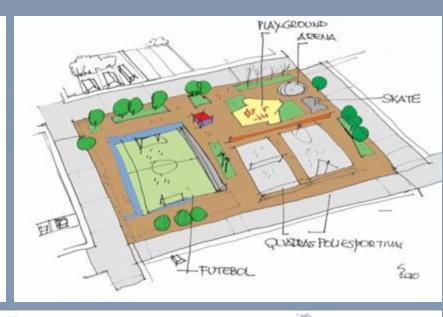




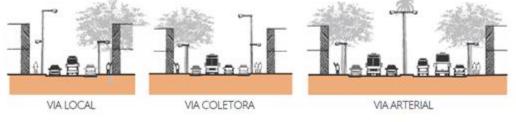
DEVELOPMENT SCALE: URBAN DESIGN QUALIFICATION











TO THE LOCAL ADMINISTRATION

UBERLÂNDIA - MG

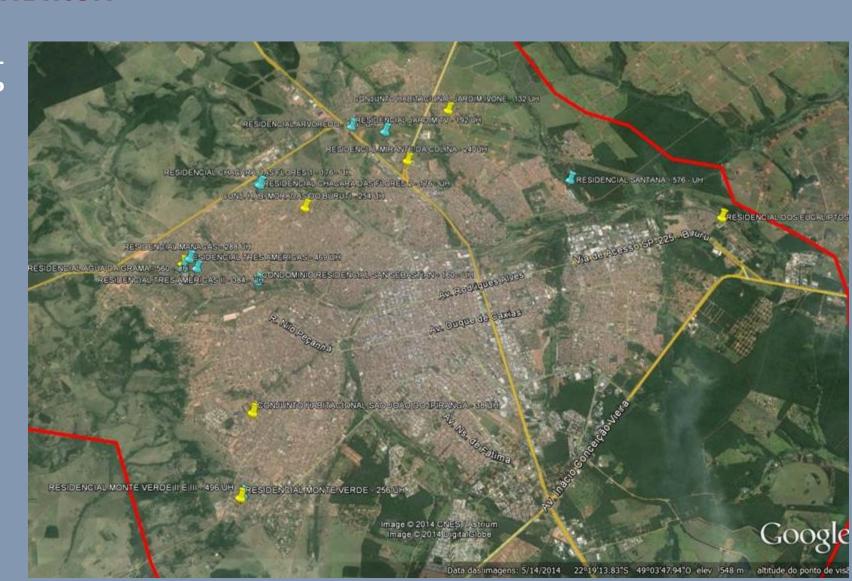


5,000-units expected development in the urban fringe, on an expansion area, close to the local industrial hub and with transportation and sanitation services offer.

TO THE LOCAL ADMINISTRATION

BAURU -SP

Public administration led urban integration of developments by selecting locations in many regions within the city's consolidated urban perimeter.



MCMV + SUSTAINABILITY

Photovoltaic power plant above MCMV development

CAIXA Socioenvironmental Fund and Brazil Solar

Power plant for electricity supply in a MCMV development in Juzairo – Bahia.

Authorized by the national agency and working since February 2014.

It required new condominium organizational model for just income distribution of the outcome surplus from the power plant.

Generation until Aug/2014 = 1,18 GWh Liquid income = R\$ 747,000

Income per family = R\$ 448



INITIAL CHALLENGES

Regulatory and legal

- Improve the milestones to carry out the works in areas without the ownership of government;
- Improve compensatory guarantees.

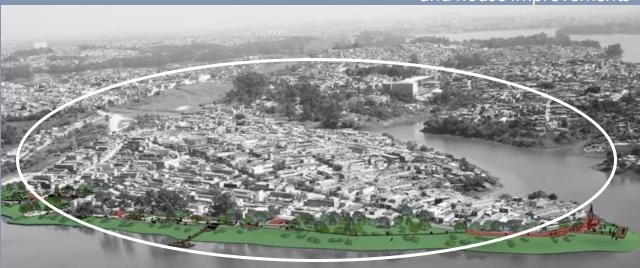
Investments

• Scale change of investments in terms of scope and size of territories.



PAC - SLUM UPGRADING BILLINGS AND GUARAPIRANGA DMANS - SÃO PAULO

Sanitation, drinking water, paving, storm water drainage and house improvements

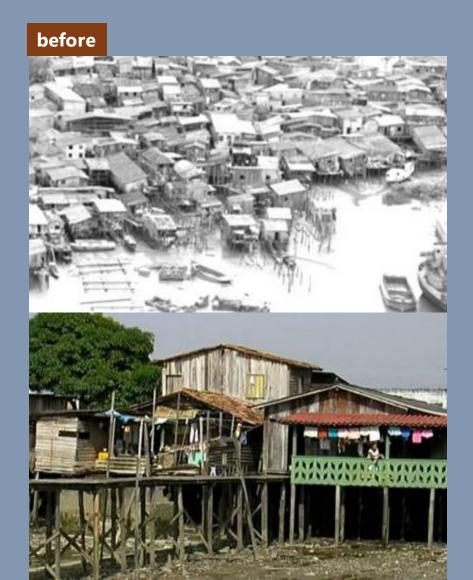


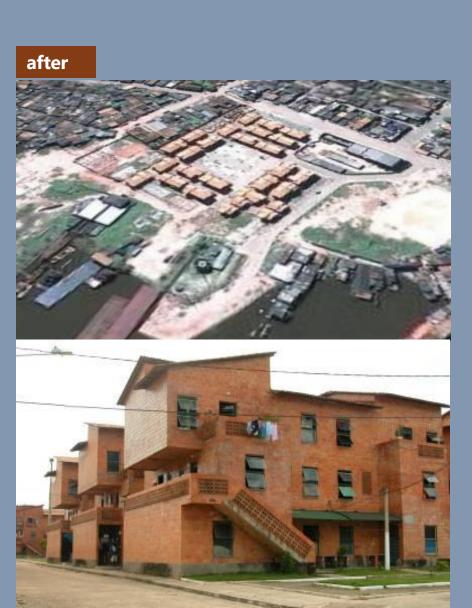


Billings Guarapiranga Complex – Investment: **R\$ 1.07**



VILA DA BARCA – PARÁ





ALEMAO COMPLEX – RIO DE JANEIRO



Urban mobility (cable car), housing, mitigation of risk areas, infrastructure and facilities.









PARAISOPOLIS COMPLEX- SÃO PAULO

Investment R\$ 318.1



ANIL RIVER LEFT BANKSIDE – MARANHÃO



Urban mobility, environmental recovery, housing production and infrastructure, requalification of housing and public equipment.









CANTAGALO – PAVÃO/PAVAOZINHO HILLSIDE – RIO DE JANEIRO

